



Dedicated Contract Representative

Name: John Hedrix, Sr. Account Manager

Phone: (763) 504-3097 / (763) 235-1373 effective August 29, 2005

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Address: 9449 Science Center Drive, Minneapolis, MN 55428

Years of Experience: 12 years administering state contract and 19 years in the industry

Cost Proposal

Hardware and Maintenance Price List

Discount from List Price	Product Category and Manufacturer
39%	All Cisco Hardware and Software
15%	All Cisco SMARTnet for Government
30%	All Cisco SMARTnet for Education
32%	All Nortel Networks Products
10%	All Nortel Networks Maintenance
38%	All Extreme Networks Products
5%	All Extreme Networks Maintenance
30%	All Kentrox Products
10%	All Kentrox Maintenance
30%	All APC Products
10%	All APC Maintenance
20%	All Check Point Security Products
10%	All Check Point Maintenance
16%	All Packeteer Products
10%	All Packeteer Maintenance
16%	All F5 Products
10%	All F5 Maintenance
16%	All Bluecoat Products
10%	All Bluecoat Maintenance
25%	All Linksys Products
10%	All Barracuda Networks Products
20%	All Infoblox Products

Onsite Services

Corporate Technologies is prepared to partner in this capacity or any consulting desired. Our standard rates are detailed below for networking and advanced networking support. We are will to offer project based pricing and negotiated contracted rates should we be awarded the contract.

Labor Type	Standard Rates
Networking	\$125.00 per hour
Advanced Networking	\$150.00 per hour
Advanced Networking - IP Telephony	\$150.00 per hour